

COME BACK STRONGER

Training Courses Outline:

OVERCOMING A CRISIS MINDSET

Develop skills with working concepts like winners. Learn how fixed / growth mindsets and grit concepts can affect your organisation's ability to achieve goals especially during these challenging times.

Course Outline:

Chapter 1: Power of Winning Mindset model

Chapter 2: The characteristic of mindset

Chapter 3: How to build our Winning Mindset



DR. JOMPON JEEBPINYO

With a Ph.D. in Communication Arts and Innovation from NIDA and a Management Development Program Certification from The Thailand Management Association, Jompon has great expertise in being a coach and trainer and has been creating success for leading organisations across the country for over 10 years.

Education:

Ph.D. in Communication Arts and Innovation: NIDA

Certification:

Management Development Program:
Thailand Management Association

THE NEW NORMAL OF INFLUENCING & COMMUNICATION

Poor communication will lead the way to failure even with a skilled team. Moreover, modern communication must extend to the level of persuasion to achieve better business results.

Course Outline:

Chapter 1: Introduction to Influencing Principle

Chapter 2: The Difference between Ancient Brain and New Brain

Chapter 3: Five Step of Influencing Communication



LYNDA TIKKAVEE

Lynda Tikkaevee has brought a solid background with more than 20 years experience in Account Managements, Communications, Leadership Development, and Training in major multinational companies namely DY&R, Lowe Worldwide (Bangkok and Jakarta), Coca-Cola Thailand, U5OK and True Corporation.

With experience during her position as a Managing Director at OgilvyOne Worldwide and U5OK, she knows that "Building Relationship With Client" is crucial for company's growth. This is the reason why she decides to bring Andrew Sobel program to Thailand.

HIGH PRODUCTIVITY IN UNCERTAIN TIMES

The uncertain global situation is continually changing everything. Businessmen and their staff must be faster and work must get concrete results.

Course Outline:

Chapter 1: Fundamental of Agile

Chapter 2: Pattern of High Productivity work under Agile way

Chapter 3: Agile for daily work management



DAHM HONGCHAI

Education:

San Jose State University, U.S.A. MS. Engineering Management

Certification:

LST - Licensed Scrum Trainer
SAFe 4 Certified Agilist
Wemanity - Agile Transformation

Publications:

Business Agility Institute
· Agile Project Management to Save the World
· Applying Business Agility in Unionized Environments

BOOST UP SELL AGAINST RECESSION

The more the crises encountered, the more sales have to be closed. Find out how to make sales grow against the tide of recession.

Course Outline:

Chapter 1: Business Challenges - for sales and marketing in Post-Covid economy

Chapter 2: How to adapt your sales and marketing strategies in Covid-World

Chapter 3: Case studies sharing



DR. RAPEERAT THANYAWATPORNKUL

Highly skilled in Strategic management, Cross Functional team management, Change Management and motivating teams to reach or exceed their objectives.

More than 22 year's experience in business management, processes, sales and marketing, organization skills, problem solving and talent development (mentoring and coaching).

Proven track records of change management implementation especially in new business start up or business under merger and acquisition. A dynamic speaker and presenter; skilled in employing clarity, innovation, and humor to deliver effective presentations to diverse audiences at all organizational levels.

A lecturer in many well-known universities in Thailand.